Strategic Business Plans

as Tool to Implement the Government Development Agenda

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1. GENERAL INFORMATION FOR THE AGENCY FOR REAL ESTATE CADASTRE (AREC)
   - Established in 1947
   - General Director (Deputy Director)
   - Membership of five members
   - Headquarters, Center for Rec, Skopje and 29 branch offices
   - Integrated system of Geodesy - Information Technology - Law
   - Responsible for managing the Geodetic-Cadastral Information System (GCIS)
   - Performance on high expert standards
   - The work is based on the strategic plan, as well as on the annual work plans/programs
   - Self-financing model - market-oriented
   - Intensive International and Regional Cooperation
   - Legal possibility for providing consultant services and trainings.

2. STRATEGIC BUSINESS PLANS OF AREC

   MISSION STATEMENT
   "AREC is a service-oriented institution providing secure and effective approach to digital data from Geodetic-Cadastral Information System (GCIS), through e-services, electronically maintain the Rec and the cadaster of Infrastructure objects, establishing register of addresses and register of contractual land, making conditions for establishment of mass valuation and 3D cadaster, establishing and maintenance of Geodetic Reference Infrastructure according international standards, strengthening the human resources and capacities, which will fit the requirements of the new programs, systems and methods, aiming to self-financing agency."

   VISION 2019
   "Rec is modern self-financing agency with completely established primary and secondary business processes which allows exchange on high quality data and services on national and regional level, contributing to economic growth and development of the society."

   FUTURE ACTIVITIES
   - Systematic registration of the data at 250 cm
   - Up-dating ex office for 267 cm
   - Conversion of data in 60 cm from the Land Cadastre in the Rec.
   - Survey of Infrastructure Objects (State and Municipal properties)
   - Improving data in Real Estate Cadastre
   - Extension of database in Rec with new features
   - Registration of the certificate for energy performance of buildings in Rec
   - Registration of insurance policy for the property in Rec
   - Registration of warranty of construction in Rec
   - Upgrading the Geodetic Reference Infrastructure
   - Orthophoto and Laser scanning of the territory of RM
   - Making digital Topographic Maps and other Cartographic Products
   - Graphic Registry of Construction Land
   - 3D Cadastre of Buildings
   - Register of addresses and mass assessment
   - Strengthening institutional capacity and cooperation
   - Exchange of information and services
   - Data exchange with the municipalities
   - E-construction permits
   - National Spatial Data Infrastructure (NSDI)
   - Regionalization of AREC
   - Establishment of center for consultant services

3. PROJECTS AND ACHIEVEMENTS

   PERIOD 2004 – 2015
   - 2004 Japanese Grant – Preparatory work for Rec Project
   - 2005-2006 ISP Capital Project
   - 2005-2010 Rec Project Financed by World Bank
   - 2005-2010 Project Financed by SDA
   - 2009-2012 SDA
   - 2010-2015 Rec Project - Additional Financing - Financed by WB

   OUTCOMES
   - All transactions are registered within the standards stipulated in law;
   - AREC is on direction to become self-financing agency and works according to the modern business practices;
   - AREC is transformed into an efficient agency
   - Services in all local offices for Rec - improved
   - An integrated management of the finances, human resources management and monitoring, analysis and reporting systems - adopted
   - The survey is performed by the private surveyors;
   - Improved trust within the customer’s services;
   - Surpassed administrative barriers for entrance of foreign investments;
   - Developed property market
   - Digitalization and vectorisation of the current maps and quality control completed
   - The database of digital cadastral maps and improvement of the software for maintenance of the digital cadastral maps and training - updated
   - A platform for sharing and distribution of data to the public, the private sector and other governmental institutions - created
   - The national reference infrastructure - upgraded
   - Upgrading of the current software systems for improvement of the delivery of the services for registration, including providing the required software, adaptation of the software, hardware, data migration, training and technical assistance

   CURRENT PROJECTS
   - Cadastre of infrastructure objects
   - Registry of property prices and leases
   - Paper free institution
   - NSDI Geodportal
   - Registry of construction land
   - Registry of addresses

   REGIONAL AND INTERNATIONAL COOPERATION
   - Membership in various international organizations
   - Annual regional conferences on cadastre and spatial units infrastructure
   - Signed memorandum of cooperation, knowledge exchange and understanding with domestic and foreign institutions
   - Part of regional projects (i.e. inspiration, impu, informed and comprehensive land ownership rights in the western balkans within the FAO and LANDESA joint greater than leadership program, etc.)
   - Participation in various workshops, conferences, trainings, organized by FAO, FIG, WB, UNECE-WPLA, EULP, EURUF, INSPIRE, etc.

4. RESULTS

   - Growth of number of applications for registration
   - Increased number of mortgages and value of the mortgages
   - Increased numbers of domain and foreign investments
   - Greenfield investments
   - Improvement of the economic growth and competitiveness on permanent basic
   - Higher employment
   - Higher living standards and quality of life

   5. CONCLUSIONS
   - The strategic plan of AREC 2017-2019, produced in July 2016 is elaborated on the basis of a logical and stepwise method.
   - Description of AREC current organization as well as its products and services mapped against identified stakeholder needs. This step also includes a SWOT analysis
   - Description of the surrounding business environment and trends – including governing laws, policies, directives and plans and identification of customers and other stakeholders and their situation and requirements
   - Definition of the achieved results as well as desired future situation for AREC, including vision and strategies and – most importantly – identification of long and short term objectives, activities (including identification of who does what and when), resources needed, organization and reporting requirements
   - Creating growth and development of the property market in general and especially on the properties financed by mortgage loans
   - All planned activities are in line with the priorities of the government of RM